

STEICO SE: Dynamic growth in first six months

Corporate News
20 July 2016

• Record-breaking revenues and earnings

Feldkirchen (Munich), 20 July 2016 – The STEICO Group (ISIN DE000A0LR9369) published its 2016 six-month report today. STEICO once again recorded the strongest quarter in the company's history in Q2 as a result of very pleasing growth.

Company growth H1 2016

KPI	H1 2016	H1 2015
Revenues	€ 101.3 million	€ 92.5 million
Total operating revenue	€ 106.1 million	€ 91.3 million
EBITDA	€ 17.5 million	€ 11.5 million
EBITDA margin as a percentage of total operating revenue	16.5%	12.6%
EBIT	€ 9.8 million	€ 5.4 million
EBIT margin as a percentage of total operating revenue	9.2%	5.9%
Net income for the period	€ 6.0 million	€ 3.8 million
Equity ratio in % (30.06.16 to 31.12.15)	47.5%	49.7%

The company's strategy of an "integrated timber construction system" is paying off. Increasing demand for ecological wood-fiber insulation materials and the pleasing contributions to margins from the new production line for laminated veneer lumber means that the STEICO Group has recorded record-breaking revenues and earnings in H1 2016.

Revenues in the first six months were up 9.5% year-on-year, from € 92.5 million to € 101.3 million. EBITDA improved by 52.2% to € 17.5 million (previous year: € 11.5 million), and EBIT even lifted by 81.5% to € 9.8 million

(previous year: € 5.4 million). Net income for the period grew by 57.9% to € 6.0 million (previous year: € 3.8 million).

Q2 2016 - viewed in isolation

Revenues of € 54.4 million were recorded in the second quarter (previous year: € 47.4 million) This corresponds to an increase of 14.0%. Total operating revenues amounted to € 57.4 million (previous year: € 45.4 million)

In terms of earnings, gross earnings amounted to € 24.8 million (previous year: € 20.0 million) EBITDA in the second quarter improved by 38.8% to € 9.3 million (previous year: € 6.7 million). EBIT lifted by 51.4% compared to the same quarter of the previous year to € 5.6 million (previous year: € 3.7 million). The EBITDA margin amounted to 16.2% (previous year: 14.8%), the EBIT margin was 9.8% (previous year: 8.1%).

The second quarter has been the most successful in the company's history in terms of both revenues and earnings.

Outlook

Looking to the second half of the year, the company's management believes that the positive growth will continue, however the growth rates are expected to be slightly lower than in the first half of the year. Management expects that the consequences of the planned BREXIT will dampen future growth on this market. The further pace of growth also depends on the extent to which STEICO is able to penetrate new markets with laminated veneer lumber and to substitute wood for conventional building products.

The company's management is forecasting revenue growth in the upper single-digit percentage range for the year as a whole. In terms of EBIT, above average growth in the upper double-digit percentage range is forecast.

The full report can be downloaded from www.steico.com/ir.

Company profile:

STEICO develops, produces and markets ecological construction products made of renewable raw materials. STEICO is the global market leader for wood fiber insulation materials.

STEICO is positioned as a system provider for ecological residential construction and is the only manufacturer in the industry to offer an integrated wooden construction system in which insulation material and construction components supplement each other. These include flexible and stable wood fiber insulation panels, composite thermal insulation systems, insulation panels with a reinforcing effect, as well as cavity wall insulation made of wood fibers and cellulose. The construction elements comprise I-joists and laminated veneer lumber. In addition, the STEICO group also produces fiberboard and operates in the wood trade.

The Munich-based company's products are used in new construction and when renovating roofs, walls, ceilings, floors and facades. STEICO's products allow the construction of future-proof, healthy buildings with a particularly high quality of living and a healthy atmosphere. STEICO's products offer reliable protection against cold, heat and also noise, and they permanently improve the building's energy efficiency.

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