

STEICO SE: Operating strength drives growth

Corporate News
25. April 2015

- **Preliminary figures confirmed by final financial statements 2015**
- **The administrative board proposes a dividend of 0.15 Euro per share for the financial year 2015**
- **Earnings soar in first quarter 2016**

Feldkirchen near Munich, 25. April 2016 – Today the STEICO group (ISIN DE000A0LR9369) released its annual report for the financial year 2015 and its interim report for the first quarter 2016.

Business Development 2015

KPI	2015	2014
Revenue	188.9 Mio. €	174.7 Mio. €
Total operating revenue (TOR)	190.1 Mio. €	177.0 Mio. €
EBITDA	24.7 Mio. €	21.9 Mio. €
EBITDA-Margin in % TOR	13.0 %	12.4 %
EBIT	12.2 Mio. €	10.0 Mio. €
EBIT-Margin in % TOR	6.4 %	5.7 %
Equity ratio in % (as of 31.12.)	49.7 %	55.1 %
Consolidated net income	8.1 Mio. €	5.9 Mio. €
Earnings per share	0.63 €	0.46 €

The STEICO Group can look back on a successful year in 2015. Revenues were up by 8.1%, which meant that the previous years' growth has been continued. This is mostly due to the strong operating growth in the product groups for wood fiber insulation materials and I-joists. I-joists in particular have driven growth, and wood fiber insulation materials continue to be exposed to highly competitive prices.

The high level of production capacity uptake and the resulting improvements in efficiency have allowed earnings to grow by an above average amount. Growth in core business even compensated for downturns in the non-strategic segment of timber trading.

Earnings per share amounted to 0.63 € (previous year 0,46 €).

Dividend proposal

Based on the positive business development the board of administration proposes to the 2016 annual general meeting at June 23 to appropriate the net retained profits to pay a dividend of 0.15 € per share (dividend 2015: 0.12 € per share). The volume of the dividend distribution would amount to 1.920.472,50 € in total.

First Quarter 2016: Earnings soar

The weather in the first quarter of 2016 was comparatively mild and in many places it was possible to continue construction work. The STEICO Group recorded renewed revenue growth of 4.7%. The fact that revenues did not grow to a greater extent compared to the colder same quarter of the previous year is mostly due to the continued price pressure in the segment for wood fiber insulation materials. This means that the growth in quantities in this segment is substantially higher than revenue growth.

KPI	Q1 2016	Q1 2015
Revenue	46.9 Mio. €	44,8 Mio. €
Total operating revenue (TOR)	48.7 Mio. €	45,9 Mio. €
EBITDA	8.2 Mio. €	4,8 Mio. €
EBITDA-Margin in % TOR	16,8%	10,5%
EBIT	4.2 Mio. €	1,7 Mio. €
EBIT-Margin in % TOR	8.6%	3.7%
Profit of the period	2.7 Mio. €	0.7 Mio. €

Two positive effects can be seen in results. STEICO is benefiting from the high level of capacity uptake for its production facilities and its growing export activities with high-margin specialty products.

In addition, sales of STEICO's I-joists are continuing to enjoy positive growth. During the first quarter, the new production facility for laminated veneer lumber (LVL) already helped substantially to reduce the amount of purchased LVL used when producing I-joists. The quantities of LVL produced will be increased constantly, which means that additional contributions to earnings from LVL production are expected in the coming months.

Outlook

In terms of revenues and earnings, Q1 2016 was the fourth consecutive record-breaking quarter. The company's management believes that the positive growth will continue and is forecasting revenues to grow in the upper single-digit percentage range in 2016 as a whole. Above average growth is expected for EBIT in the clear double-digit percentage range.

The complete financial reports can be downloaded at www.steico.com/ir

Company Profile:

STEICO develops, produces and markets ecological construction products made of renewable raw materials. STEICO is the global market leader for wood fiber insulation materials.

STEICO is positioned as a system provider for ecological residential construction and is the only manufacturer in the industry to offer an integrated wooden construction system in which insulation material and construction components supplement each other. These include flexible and stable wood fiber insulation panels, composite thermal insulation systems, insulation panels with a reinforcing effect, as well as cavity wall insulation made of wood fibers and cellulose.

The construction elements comprise I-joists and laminated veneer lumber. In addition, the STEICO group also produces fiberboard and operates in the wood trade. The Munich-based company's products are used in new construction and when renovating roofs, walls, ceilings, floors and facades. STEICO's products allow the construction of future-proof, healthy buildings with a particularly high quality of living and a healthy atmosphere.

STEICO's products offer reliable protection against cold, heat and also noise, and they permanently improve the building's energy efficiency.

Contact:

Andreas Schulze
STEICO SE
Otto-Lilienthal-Ring 30
85622 Feldkirchen
Fon: +49-(0)89-99 15 51-48
Fax: +49-(0)89-99 15 51-98
E-Mail: a.schulze@steico.com
www.steico.com